

Opportunity for Established Flooring Sales Agents: Granorte Cork Portfolio

Granorte, a leading European manufacturer of premium cork flooring, is expanding its UK representation and is seeking experienced, independent flooring sales agents to cover the Northwest, Midlands, and Northeast, and Scotland.

This opportunity is aimed at established agents already active in the flooring sector, with existing relationships among retailers, architects, designers, contractors, or commercial specifiers. If you currently represent complementary floor finishes and want to add a differentiated, high-quality product to your portfolio, Granorte offers a strong commercial fit.

Manufactured in Portugal using responsibly sourced cork, Granorte flooring is recognised for its sustainability, technical performance, and design-led appeal. The range delivers clear benefits in comfort, acoustic performance, thermal insulation, and durability—key factors in both residential and commercial specification. The brand is well positioned in markets where environmental credentials and product storytelling are increasingly important.

As a Granorte sales agent, you will develop and manage accounts within your territory, promote the full cork portfolio, and identify opportunities across retail, contract, and specification channels. Full support is provided, including samples, marketing materials, technical documentation, and direct manufacturer backing.

This commission-based agency role offers attractive earning potential, long-term territory development, and representation of a respected niche manufacturer.

Please send your CV and cover letter to info@granorte.co.uk.
Interviews will be held via Teams.